

**Official Minutes of
Winter Cabinet Meeting
Eastern Passage/Cow Bay, NS
February 2nd, 2019**

DG Perry Oliver called the meeting to order at 9:30am with approximately 162 Lions representing 41 clubs in attendance.

O Canada, the Lions Invocation and the Lions Pledge were all led by DG Perry.

A moment of silence was observed for deceased members of the Lions Family and peace throughout the world.

Welcome & Opening Remarks

DG Perry thanked all for attending and the Winter Cabinet Meeting and thanked PKL Kevin and all members of the Eastern Passage/Cow Bay Lions Club for hosting this event. DG Perry apologized to all for the inconvenience caused when his email was hacked in December 2018. He then reported that our membership has grown since the beginning of the Lions year with 149 new members joining but unfortunately we have dropped 135, 28 of which as a result of death, giving us a net gain of 14 members. DG Perry requested that all clubs keep their membership reports up to date on the LCI Website and to advise Lion Carl if they have a death in the club. DG Perry appreciated the work that all clubs are conducting in their communities.

Welcome to Eastern Passage/Cow Bay

Winter Cabinet Meeting Chairperson Lion Kevin MacNeil welcomed all Lions to Eastern Passage and provided a few housekeeping rules.

Voting Procedures

Lion Dave Moore outlined the voting procedures. Those entitled to vote are DG, VDG'S, CST, Zone Chairpersons, District Committee Chairpersons, Presidents & Secretaries of all chartered clubs (or designated alternates) and all PDG's who are in good standing in a club in the District. They are entitled to one vote on any matter at the Cabinet meeting. Yellow Delegate cards are to be used.

Agenda

DG Perry asked if there were any additions to the agenda. The following items were added:

- PDG Lion Wayne Little – Long Range Planning – Old Business item (d);
- PDG Lion Rhonda Trickett – Lions Quest – District Reports item (f);
- Lion Tammy Maillet – Environment – District Reports item (g);
- Lion Russell Maillet – Sight Conservation Report – District Reports item (h);
- DG Perry – Presentations – New Business item (d); and
- Lion Adrian Boudreau – Nomination Committee – District Reports item (i).

Motion to accept the agenda as amended was made (after Old Business) by PDG Lion Peter Reid and seconded by Lion Linda Baltzer. **MOTION CARRIED.**

Approval of the Minutes

DG Perry advised that the minutes of the Fall Cabinet Meeting held in Lawrencetown had been circulated via email, and asked if there were any errors or omissions.

Lion Russell Maillet advised that there were a couple of errors in the minutes as follows:

- 1) Under Zone Reports, Zone 6 incorrectly identified PDG Lion Mark Durnford as the Zone Chairperson when it should have been Lion Mike Turner.
- 2) Under Sight Conservation, correct spelling of Lion Russell's name corrected. Regarding the Vogue Optical agreement, the statement "and it was not part of his responsibility" should be

changed to read "and he was not responsible for the agreement, but he is responsible for all aspects of sight conservation".

- 3) Under Sight Conservation, the last line "provide 1 pair of glasses to needy families..." should read "provide 1 pair of glasses free to children 10 and under...".

DG Perry then asked for a motion to approve the minutes as amended. It was moved by Lion Paul Burgess and seconded by Lion Bill Bruhm that the Minutes of the Fall Cabinet Meeting be accepted as amended. **MOTION CARRIED.**

Correspondence

CST Peter advised that there was no correspondence to present at this time.

Old Business

- a) **District Project** – DG Perry advised that he had received a letter from the IWK committee outlining the anticipated costs of the project. Some elements are estimates however they are reasonably confident with the values. The cost estimate for the mural is a rough estimate and will depend on the overall size and complexity. A cost breakdown will be provided to Long Range planning for their consideration this morning. Total cost of project is now almost half of the original estimate at only \$22,000 - \$24,000 vice the original estimate of approximately \$55,000 due to the majority of the infrastructure already being installed in the room.
- b) **Fall Cabinet Meeting Report** – King Lion Wendy Owen advised that 88 Lions and guests attended the Meet and Greet, 157 attended the Noon Luncheon and 87 attended the evening banquet. Total income was \$6,537.10 with expenses totaling \$5,574.13 (a breakdown was provided for each) resulting in a net profit of \$962.97. \$458.10 raised from the 50/50 was donated to the school and \$450.00 was donated to the Middleton Lions club for the catering.
- c) **District Bowling** – No report available.
- d) **Long Range Planning** – PDG Lion Wayne Little advised that a motion was made during the Fall Cabinet Meeting for Long Range Planning to conduct a Cost Analysis of all District Financial's, which they will do but first input is required from all clubs in the District. A letter will be sent out to each club requesting input on ways that we can improve the operation of the District.

Zone Reports

Zone 1	Lion Bob Jardine	Verbal and written copy handed in to CST
Zone 2	PDG Lion Earl Einarson	No Report
Zone 3A	Lion Tim Ripley	Written copy emailed to CST
Zone 3B	Lion Catherine Gibson	Verbal and written copy handed in to CST
Zone 4	Lion Joyce Gero	Verbal and written copy handed in to CST
Zone 5	Lion Bill Woodman	No Report
Zone 6	PDG Lion Mark Durnford	Verbal and written copy handed in to CST

Morning Break 10.15am – 10.40am

Presentations:

- a) **New Voices** – Lions Kim Stewart (Membership), Sarah Harman (Marketing), Veronica Webb (Service) and Catherine Gibson (Leadership) presented a new initiative to increase Gender Parity in Lionism. International President Gudrun Yngvadottir, as our first female International President has chosen to Champion the unique contributions of women in Lionism by focusing on gender parity in leadership roles. One of the major goals is to increase women in Lionism by 25% (500 new Lions) in Canada this year. New voices are Lions who demonstrate exceptional influence, as it relates to women, in the areas of Service, Membership, Leadership and Marketing. DG Perry recognized each member of the New Voices Team and presented them with a Certificate of Recognition.
- b) **Nova Scotia 211** – Mike Myatt gave a presentation on the Nova Scotia 211 service which was introduced in 2013 to connect people in need with those that can help. He advised that

there is more to gain from Lions working with NS 211 to increase service throughout the District than there are detriments. NS 211 tries to solve the larger Life issues that are not always expressed by those seeking help and always try to follow up with those in need. Lions Clubs fill the needs in communities that no one else fills. Thirteen (13) out of seventy (70) Clubs are registered with NS 211 and are normally the last resort when no other options exist. NS 211 needs information from Lions Clubs on the services that they provide to be able to streamline requests more efficiently. Referrals can be turned off and records updated with a phone call and changes can be made on-line at 211.ca.

Zone Reports (Continued)

Zone 7	Lion Tracey Carocci	No Report
Zone 8	Lion Charlie Blake	Written copy handed in to CST
Zone 9	Lion Bill Bruhm	Written copy handed in to CST
Zone 10	Lion Curt Wentzell	Written copy handed in to CST
Zone 11	PDG Lion Rhonda Trickett	Written copy handed in to CST

District Committee Reports

Financial Report – CST Lion Peter Jeffery advised that the financial report distributed during the Cabinet Meeting is current as of January 30th, 2019. Our Budgeted amounts for both income and expenditures were \$42,108.00. Our current income stands at \$50,937.37 primarily due to a Lions Quest grant in the sum of \$19,500.00 and our current expenditures stand at \$24,561.39 giving a bank balance of \$47,545.77. Lion Russell Maillet sought clarification on why the budgeted and actual sums were different for the MD Assessment. CST Peter advised that was due to some clubs still owing dues for this Lions year. The Financial Report was respectfully submitted by CST Peter to Cabinet.

Global Service Team (GST) Report – PDG Lion Frank Hartman provided a GST update advising that fifty (50) Clubs in the District have still not appointed a Club Service Chairperson (CSC). If Zone Chairs would like PDG Lion Frank to attend their Zone meeting to explain the responsibilities of a CSC then he would be happy to do so. So far, three (3) Zones have requested presentations with two (2) already being completed. PDG Lion Frank then explained the responsibilities of the CSC and urged Club Presidents to check out the LCI website and download the CSC e-book. Based on the MyLCI Service Activity-Club Summary Report with 51 of 70 clubs reporting, we have conducted 2,137 service activities resulting in 52,420 Lions Hours and serving 60,451 people.

Global Membership Team (GMT) Report – Lion Bill Bruhm advised that we continue to see many departing members who are leaving with less than 5 years service. We need to ask ourselves why this is happening. Congratulations to the thirty-six (36) clubs that have added at least one new member this year. Hopefully each and every club will add at least one new member before the end of this Lions year. Presentation to clubs and zones are ongoing. Any club or zone that wishes to examine their membership practices or would like to consider methods to increase their membership should contact Lion Bill Bruhm.

Lunch Break 12.00am – 1.15pm

Draws during lunch:

`Q' Bear was won by Lion Lioness Judy from Lake Echo Lioness Club
A Set of Books was won by 2nd VDG Lion Jane Gregory from Lawrencetown Lions Club
50/50 winner (\$274.00) was PDG Lion Ralph Williams from Sackville Lions Club
Build A Bear winner was ???
1st Door Prize (Ornament) was won by Lion Rennie Smith from St. Margaret's Bay Lions Club
2nd Door Prize (Books) was won by Lioness President Wanda Drake from Lake Echo Lioness Club

District Committee Reports (Continued)

Global Leadership Team (GLT) Report – PCC Lion Bob Lyle reported that the following dates and locations had been set:

Officers Schools:

- Sackville - May 4th, 2019
- Kingston - May 11th, 2019
- EPCB - May 25th, 2019
- Bridgewater - June 1st, 2019

Zone Chairpersons School:

- Kingston - June 15th, 2019

The Guiding Lion Program is available and designed to assist clubs that are newly chartered, established or determined as a priority designation. Potential Guiding Lions are encouraged to complete the Certified Guiding Lions Course to improve their skills in club support. All Certified Guiding Lions are required to retake the course every three years. No Guiding Lion training is currently scheduled for the District.

Club Quality Initiative (QCI) is a strategic planning tool to help clubs identify opportunities for improvement. Six (6) clubs in the District have indicated that they are interested in the QCI.

USA/Canada Leadership Forum will be held 19th – 21st September 2019 in Spokane, Washington, USA with the theme of "Creating Better Leaders through Leadership". There will be over 75 seminars offered during the forum.

Leadership Development is critical to the success of LCI. The GLT provides the vision, guidance and motivation necessary to positively impact our association, assuring our position as the global leader in providing needed community service for many years to come.

Attendance at Information and Orientation sessions, Officer Schools and other forms of training are strongly recommended.

Leo Advisor Report – PDG Lion Mark Durnford quoted Helen Keller: "Do not think of today's failures, but of the success that may come tomorrow". He then advised that we have three (3) active Lions Clubs in the District and thanked the parent clubs for looking after them. A written report was submitted.

Lions Quest Report – PDG Lion Rhonda Trickett reported that they had conducted a "Train the Trainer" session at the end of November, which was attended by nine (9) Lions and twelve (12) other personnel for a total of twenty-one (21) attendees. There is approximately \$7,000 left from the LCI grant which LCI have approved us to use conducting several community based workshops. It is PDG Rhonda's hope that we can get Lion Quest back into the school system through the Cadet Program, and she will approach the Minister of Education. The plan is to utilize the money remaining from the grant prior to requesting money held in trust with the Nova Scotia Foundation. The 'Q' Bear program is back where you can become a member of the 'Q' Bear Fan Club for \$100.00 or purchase a Lions Quest Fellowship for \$500.00. The Bridgewater Lions Club donated \$400.00 to Lions Quest Canada.

Environmental Report – Lion Tami Maillet reported that the Environmental Photo contest is officially closed and as a result there will be no further Environmental Photo contests. There has also been a major change to the Adopt-A-Highway (AAH) program this year. As of last year, Clean Nova Scotia has closed their Pick-Me-Up (PMU) program. This program is now being operated by AAH. Clean NS will help with the transfer process by linking their contact information and supplying a staff member to assist with this years PMU program.

Sight Conservation Report – Lion Russell Maillet reported that he had been speaking to the Constitution and By-Laws Chairperson, Lion David Moore who was going to take Lion Russell's proposal for a name change for the Sight Conservation committee to Constitution and By-Laws committee.

Nominating Committee Report – Lion Adrian Boudreau reported that his committee had not received any nominations for 2nd Vice District Governor for the 2019 – 2020 Lions year. Nominations will close on March 28th, 2019, which is in accordance with the District Policy Manual and 30 days prior to the NS Convention.

Rose Bowl – The doors were sealed and the Rose Bowl attendance conducted with the following results:

3rd Place: St.Margaret's Bay Lions Club with 962 points.
2nd Place Truro Lions Club with 1062 points.
1st Place Kingston Lions Club with 1757 points.

LCIF Report – Lion Donnie Fancy provided a presentation on Campaign 100: LCIF Empowering Service. Its mission to support the efforts of Lions Clubs and partners in serving communities locally and globally, giving hope and impacting lives through humanitarian service projects and grants. In the past 50 years LCIF have awarded 1 Billion US Dollars in grants, conducted 9.1 Billion cataract surgeries, provided 118 Million US Dollars in Disaster Relief and served 16 Million children through Lions Quest. Campaign 100 is asking every Lion to consider donating \$130 Cdn per year with a goal of raising 12 Million (Cdn) Dollars in Canada over the next 3 years. Donations can be made individually or through your club to Lions of Canada Fund for LCIF and are eligible for a Tax Receipt. More information can be found at #BE100 on the LCI web site.

Questions:

- 1) Do we know how much Nova Scotia has received vice how much we have donated to LCIF? – Answer, approximately 5 to 1.
- 2) Why has LCIF not helped the Oxford Lions Club? – Answer, they have not asked for it.

Lions Foundation of Canada (LFC) – Lion David Manning reported that LFC is having another busy year with the demand for Dog Guides continuing to grow. Support is needed to meet this growing demand. The Pet-Valu Walk for Dog Guides was very successful again last year. PDG Lion Rhonda was presented with a District Award for the greatest number of new walks by a District for 2017 – 2018. Lion David thanked all clubs that participated in the walks last year and he encouraged any clubs interested to get involved this year. The walk will be held on May 26th, 2019.

Question: Why were Lions not mentioned in the Pet-Valu TV presentation on the Walk for Dog Guides.
Answer, Pet-Valu were paying for a corporate promotion of Pet-Valu and not promoting the Lions Clubs.

It was also noted that CNIB also have Guide Dog Training Programs in addition to other groups who also train Guide Dogs for the visually impaired.

Lions Foundation of Nova Scotia – PCC Lion Peter Reid requested support for the Foundation through their various programs. A \$100.00 donation will provide a member with an Honorary Life Membership and a \$250.00 donation with a Foundation Fellowship Award. This is your Foundation and we need your support. PCC Lion Peter Reid then made a motion on behalf of the Lions Foundation of Nova Scotia, he moved that the foundation be given permission to donate \$1,000 towards Lion Camp Maxwell Cavalcade. Motion was seconded by PCC Lion Bob Lyle. **Motion Carried.**

New Business

Nova Scotia Convention – Lion Janie Daye reported that the NS Convention will be held on April 26th – 28th at the Holiday Inn, (not the Best Western). A shuttle service will be provided to other hotels if required.

Vogue Optical Agreement – ZC Curt Wentzell reported that if you need glasses for anyone in your area, the process is to send the name of the recipient and the store which they will be going to with their prescription to Vanessa Doyle via email at Vogue Optical in Charlottetown. Cost will be \$155.00 per pair of standard glasses (normal retail \$225.00) resulting in a \$70.00 savings.

Brigadoon Dinner and Tour – PDG Lion Mark Durnford advised that there will be a lunch and entertainment at Brigadoon on April 14th, starting at noon for a cost of \$20.00.

Presentations:

- 1) PDG Lion Rhonda presented the Zone Chairpersons award to PZC Peter Wagner.

- 2) DG Perry the presented the Lions Clubs International Club Excellence Awards to the following clubs:
 - New Germany and Area Lions Club
 - Eastern Passage/Cow Bay Lions Club
 - Annapolis Royal Lions Club
 - Bridgewater and Area Lions ClubEach club received a Banner Patch and the President received a Pin.

- 3) DG Perry then presented the Lion Certified Instructor Program (LCIP) Certificate and Pin to Lion Bill Bruhm. There are 140 Certified Instructors worldwide and Lion Bill is the only Certified Instructor East of Belleville, Ontario.

Adjournment - It was moved by Lion David Baugil that the meeting be adjourned at 2:50pm.

DG Perry Oliver
Signature

CST Peter Jeffery
Signature