

August 31, 2020

VIA EMAIL – cstdistrictn2@gmail.com

CST Peter Reid

Dear Mr. Reid,

Attached are the audited Financial Statements for District N2 for the distribution to all Lion's Clubs in District N2. These statements should be reviewed by all Lions Clubs in advance of the Fall Cabinet meeting in Coldbrook on October 3, 2020 so that they can be accepted and approved for the year 2019-2020.

Yours in Lions on
Budget & Audit Committee

Clyde A. Paul, PDC
Lion Martyn Forshaw

LIONS CLUBS INTERNATIONAL DISTRICT N2

FINANCIAL STATEMENTS

JUNE 30, 2020

AUDITOR'S REPORT

To the Members of the Lions Clubs International District N2

We have audited the accompanying financial statements of the **Lions Club International District N2**, which comprises the statement of financial position as at June 30, 2020 and the statements of income, members equity and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion in the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Basis for Qualified Opinion

In common with many non-profit organizations, the Lions Clubs International District N2 derives revenue from fundraising, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to fundraising, excess (deficiency) of revenue over expenses, current assets and net assets.

Qualified Opinion

In our opinion, except for the effects, if any, of the matter in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of the **Lions Clubs International District N2** as at June 30, 2020, and its financial performance and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.



CLYDE A. PAUL, P.D.G.



MARTYN FORSHAW

Halifax, Nova Scotia
August 27, 2020

Lions Clubs International District N2 Income Statement 07-01-19 to 06-30-20

REVENUE

Sales Revenue

District Administration	9,633.78	
District Booster	2,540.39	
Nova Scotia Lion	7,882.16	
Education and training	3,065.31	
District Activities	1,751.58	
Multiple District Assessment	9,633.78	
Total Dues	34,507.00	
Advertising-NS Lions	4,410.00	
Sales of Pins & Scarves	954.00	
Investment income	696.70	
Stamp Project	510.00	
GLT - Grant	700.00	
Sales - Merchandise	718.00	
Door-to-door Donations	271.50	
Net Sales	42,767.20	

Other Revenue

Miscellaneous Revenue	324.00	
Total Other Revenue	324.00	

TOTAL REVENUE

43,091.20

EXPENSE

General & Administrative Expenses

Accounting & Legal	97.75
Postage & Stationery	548.78
District Governor Expenses	485.19
1st Vice-District Governor	632.45
2nd Vice Governor	189.82
Cabinet Sec/Treas Expenses	157.29
Nova Scotia Lion	7,067.15
District Activities	3,493.36
Multiple District Assessment	9,666.40
District Speak out	-50.00
Amortization Expense	458.00
Interest & Bank Charges	61.38
Office Supplies	435.35
MD District Pins/ scarves	1,079.00
District Supplies	409.55
Awards and Engraving	167.90
District Chair's Expense	105.33
Global leadership tem (GLT)	1,066.64
Global Membership team (GMT)	338.80
Global service team (GST)	186.62
Visitation Pins & Bars	450.35
Sick and Visiting	101.33

Merchandise purchases	693.00
Drug awareness	<u>-85.00</u>
Total General & Admin. Expenses	<u>27,756.44</u>
TOTAL EXPENSE	<u>27,756.44</u>
NET INCOME	<u><u>15,334.76</u></u>

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Lions Clubs International District N2 Comparative Income Statement

	Actual 07-01-19 to 06-30-20	Budget 2019-2020	Difference
REVENUE			
Sales Revenue			
District Administration	9,633.78	9,669.00	-35.22
District Booster	2,540.39	2,637.00	-96.61
Nova Scotia Lion	7,882.16	7,911.00	-28.84
Education and training	3,065.31	3,076.50	-11.19
District Activities	1,751.58	1,758.00	-6.42
Multiple District Assessment	9,633.78	9,669.00	-35.22
Total Dues	<u>34,507.00</u>	<u>34,720.50</u>	<u>-213.50</u>
Advertising-NS Lions	4,410.00	2,500.00	1,910.00
Sales of Pins & Scarves	954.00	1,000.00	-46.00
Investment Income	696.70	800.00	-103.30
Leadership Development	0.00	250.00	-250.00
Stamp Project	510.00	0.00	510.00
GLT - Grant	700.00	700.00	0.00
Sales - Merchandise	718.00	0.00	718.00
Door-to-door Donations	271.50	0.00	271.50
Net Sales	<u>42,767.20</u>	<u>39,970.50</u>	<u>2,796.70</u>
Other Revenue			
Miscellaneous Revenue	324.00	0.00	324.00
Total Other Revenue	<u>324.00</u>	<u>0.00</u>	<u>324.00</u>
TOTAL REVENUE	<u>43,091.20</u>	<u>39,970.50</u>	<u>3,120.70</u>
EXPENSE			
General & Administrative Expenses			
Accounting & Legal	97.75	0.00	97.75
Postage & Stationery	548.78	500.00	48.78
District Governor Expenses	485.19	1,500.00	-1,014.81
1st Vice-District Governor	632.45	1,500.00	-867.55
2nd Vice Governor	189.82	1,000.00	-810.18
Vice-DG Elect School	0.00	1,200.00	-1,200.00
Cabinet Sec/Treas Expenses	157.29	1,000.00	-842.71

District Booster Fund	0.00			
Nova Scotia Lion	7,067.15	2,637.00	-2,637.00	
District Activities	3,493.36	9,164.00	-2,096.85	
Multiple District Assessment	9,666.40	300.00	3,193.36	
District Speak out	-50.00	9,669.00	-2.60	
Amortization Expense	458.00	2,000.00	-2,050.00	
Interest & Bank Charges	61.38	0.00	458.00	
Office Supplies	435.35	50.00	11.38	
MD District Pins/ scarves	1,079.00	0.00	435.35	
District Supplies	409.55	1,200.00	-121.00	
Awards and Engraving	167.90	500.00	-90.45	
District Chair's Expense	105.33	500.00	-332.10	
Global leadership tem (GLT)	1,066.64	100.00	5.33	
Global Membership team (GMT)	338.80	2,200.00	-1,133.36	
Global service team (GST)	186.62	1,800.00	-1,461.20	
Visitation Pins & Bars	450.35	1,000.00	-813.38	
Other expenses	0.00	400.00	50.35	
Leo Program	0.00	450.00	-450.00	
Sick and Visiting	101.33	500.00	-500.00	
Cabinet/Convention Speakers	0.00	150.00	-48.67	
Merchandise purchases	693.00	250.00	-250.00	
Drug awareness	-85.00	0.00	693.00	
Total General & Admin. Expenses	<u>27,756.44</u>	<u>400.00</u>	<u>-485.00</u>	
		<u>39,970.00</u>	<u>-12,213.56</u>	
TOTAL EXPENSE	<u>27,756.44</u>	<u>39,970.00</u>	<u>-12,213.56</u>	
NET INCOME	<u>15,334.76</u>	<u>0.50</u>	<u>15,334.26</u>	

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Lions Clubs International District N2

Balance Sheet As at 06-30-20

ASSET

Current Assets

Chequing Bank Account	44,628.82	
Total Cash		44,628.82
ECCredit Union Equity Shares- 07-03		5.19
ECCredit Union - HISA 95644-34-3		24,705.79
ECCredit Union 1yr GIC 95644-40-3		32,761.41
Accounts Receivable	790.50	
Total Receivable		790.50
Total Current Assets		102,891.71

Inventory Assets

Inventory-merchandise inv		2,673.00
Total Inventory Assets		2,673.00

Capital Assets

Office Furniture & Equipment	1,069.57	
Net - Furniture & Equipment		1,069.57
Total Capital Assets		1,069.57

TOTAL ASSET 106,634.28

LIABILITY

Current Liabilities

Accounts Payable		1,400.00
International Director's Fund	15,000.00	
Special Booster Fund Reserve	10,000.00	
Lions Quest Fund	7,578.24	
Companion Assistance Fund	5,000.00	
Total Trust Funds		37,578.24
Total Current Liabilities		38,978.24
TOTAL LIABILITY		38,978.24

EQUITY

Owners Equity

Retained Earnings - Previous Year		52,321.28
Current Earnings		15,334.76
Total Owners Equity		67,656.04

TOTAL EQUITY 67,656.04

LIABILITIES AND EQUITY 106,634.28

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